AIMFLEX BERHAD
Registration No. 201801011135 (1273151-K)
(Incorporated in Malaysia)

Appendix I (Questions and Answers during the Sixth Annual General Meeting)

1) **Does the Group plan to install Solar panel to reduce electricity cost?**

   Yes, we are evaluating the cost and benefit of solar panel as well as whether the building structure can support solar panel. As of now, we have not made a conclusion.

2) **What is the strategy for growing the Company to the next level? What is the Company's competitive advantage compared to its competitors?**

   The Company is open to any profitable business ventures including joint ventures and collaborations and will continue to seek strategic acquisitions as part of the Group's continued growth agenda. Operationally, the Group is focused on its strengthening product development capability and implementing stringent cost control to achieve cost effectiveness and rationalization in order to maintain its competitiveness in the market.

   The Company's competitive advantage is that it acts as a one-stop automation solution provider capable of machine design, method fabrication, software development and system integration etc.

3) **Does the Company plan to reward the shareholders?**

   The Company does not have a dividend policy. Our focus now is to grow our business while maintaining a healthy working capital.

4) **Does the Company plan to transfer to Main Market in the near future?**

   Yes, the Company does plan to transfer to the Main Market as part of the Group's expansion. The Management is evaluating and working on the requirements to transfer to the Main Market. Once the requirements are met, the Company shall make the requisite announcement and seek the shareholders' approval.

5) **With the recent acquisition of 60% stake in both Owin Industrial Sdn. Bhd. and Union Tech Automation Sdn. Bhd. and 80% stake in Esontech Sdn. Bhd., how are these acquisitions going to complement the existing business of the Group?**

   These three companies are in the Northern part of Peninsular Malaysia, Penang. These acquisitions served as key entry points for the Group into the dynamic electrical and electronic ecosystem of the northern corridor, which is home to several multinational firms and supported by thousands of small and medium-sized enterprises. The strategic move into the northern corridor offers the Group a valuable opportunity to diversify its customer portfolio across various sectors within the vibrant electrical and electronic landscape.

   The acquisition of Esontech Sdn. Bhd. in October 2023 opens doors into the rapidly growing field of silicon photonics industries, beginning with Silicon Photonics Optical Alignment Solutions. The Group sees this move as a chance to venture into new and promising markets.

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6) **Has the Company secured any silicon photonic testing equipment contract?**

The Management is in discussion involving few contracts as the silicon photonic product and technology is always evolving. The Company is close to complete its 2.0 machine to align with the new market expansion for silicon photonic testing equipments.

7) **What is the Company's future outlook? Will the Board of Directors consider giving door gift such as e-voucher or e-wallets for those participating in the AGM as a token of appreciation?**

The Management will have discussion internally to come to a decision in relation to door gift offerings in the upcoming AGM.

8) **The Prime Minister has been heavily attracting Chinese investments, resulting in many small and medium-sized Chinese enterprises competing with local companies. Moreover, Chinese companies are known for aggressive pricing due to subsidies from their government, as seen with Mixue, which nearly devastated the local steel industry and their electric vehicles. What are the Company's strategies or solutions to face this impending challenge?**

In the automation field, Chinese market players entering the market can be advantageous to the local market players as this give rise to potential collaboration with the Chinese market players which can help local market players in expanding its business and enhances its operations.

With current global situation, both side has the advantage and disadvantage, China end player need non Chinese local player to work with them as well. For automation , China could be a good partner that help us speed up our execution and better ROI to our customer. For tester, we have some advantages, as non Chinese technology involved. For others niche technology , we stand a chance to Compete and Partner with them.